



# Commercial Property



## OUR VISION

For AIG to be the preferred & go to market for Large Corporate clients

## Our Right to Win

### 1 Multinational



- Largest Multinational network
- Captives & Global Fronting capabilities
- Insights into multiple industries at a global scale

### 2 Risk Engineering



- Extensive network of AIG Property Risk Engineers worldwide
- Help clients avoid and minimise losses
- Insights for clients about their potential vulnerabilities

### 3 Occupancy Mix



- Provides a broad opportunity to place business
- Provides knowledge across all industries versus a specialty carrier
- A commitment to long term partnerships

### 4 Claims Services



- After coverage for a large property loss is confirmed we advance up to 50% of the agreed loss estimate within 7 days

### 5 Innovation



- Continuously developing new products addressing the evolving risk landscape and providing thought leadership expertise on risk mitigation

## Our Appetite Think about complexity and volatility, not industry

### 1 Considering All Occupancies

We are considering all occupancies; however, the deployment of our capacity is dependent on:

1. Risk Quality
2. Loss Experience
3. Program Conditions and Pricing
4. Commitment to Risk Management Principles and Acceptable Account Pricing
5. Occupancy Hazard

### 2 What Can We Provide?

1. We can provide capacity for most Property occupancies based on standard underwriting information
2. We look at Lead and Non Lead

### 3 Offering Sustainable Solutions Into The Future

We are looking to ensure that the portfolio is balanced against pricing quality, volatility and occupancy mix in order to continue to be a stable Property Insurance partner

Contact your local AIG Property Underwriter or Business Development Executive for more information

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